

**APPLICATION
TO OPEN
A LOCAL OFFICE/AGENCY OF
EMPOWERMENT SOUTH AFRICA
(EMPOWERMENTS)**

Name of Applicant: _____ Date: _____

email: _____ Cell Number: _____

Please Name 3 empowermentsa areas/branches being applied for:

1. _____

2. _____

3. _____

TABLE OF CONTENTS

Empowermentsa Information

a. Welcome to the best job in the world where	3
b. Brief outline of what is empowerment South Africa	4
c. Why join empowermentsa	4
d. The ultimate goal of empowermentsa	5
e. Empowermentsa agency income breakdown	5
f. Empowermentsa benefits you will bring to your local SMMEs	6-7
g. Empowermentsa membership breakdown: effective June 2009	8-9
h. Empowermentsa contact and statutory information	10

The Application Form to Be Filled In

i. Application & registration form	11
j. Personal profile of the main contact person	12
k. Brief profile of the applicant's vision for their office	13
l. Services provided to empowermentsa agency's members	14
m. Your company as a supplier	15
n. Non-disclosure & non-circumvention agreement	16
o. Bank account details for debit orders	17

WELCOME TO THE BEST JOB IN THE WORLD WHERE

1. YOU choose whom to do business with;
2. YOU select whom to invite into a BEE deal
3. YOU will be the local host to international dignitaries
4. YOU select whether your office is at the cigar lounge or
5. Do you want to discuss million-rand deals at the golf course?

REMEMBER ONE, KEY FACTOR:

As a member of the empowermentsa network

You don't look for deals....they come to you

You don't become a beggar for deals... You are the chooser

If you believe that this is your type of life.

Please fill in the application form and we will see if you qualify

KEY QUALITIES WE WANT FROM YOU

- You must be running a profitable business already
- You must be a smart worker and not a hard worker
- You must be well connected in business and government
- You must be ready to travel locally and internationally
- You must be an astute networker at strategic level
- You must be a reputable person within your area.

What is empowerment South Africa, empowermentsa?

Empowerment South Africa, empowermentsa, is a business linkages network, meaning that we do linkages between:

- Procurement managers and BEE suppliers;
- White companies and BEE investors;
- BEE companies and investors or financiers;
- Associate member companies with tender opportunities.

Based in Johannesburg, Gauteng, empowermentsa was established in 2002 by Mr Mphuthi MPHUTHI with the purpose of ensuring that business deals in and around South Africa benefit as many Black and White real entrepreneurs as possible, all across the country. This has been achieved through the formation of linkages with expert business service providers so that channels are set up with the sole purpose of informing as many entrepreneurs as possible about deals and how to benefit from them.

Why must you join empowermentsa?

Your empowermentsa membership will give you **first preference** (but not exclusivity) to the following:

1. Invitation to investment opportunities worth over R10 million
<http://www.empowermentsa.co.za/iopps.php>
2. Registration as a BEE supplier for goods worth over R15 million per
http://www.empowermentsa.co.za/emp_story_read.php?myid=281)
3. Registration for tender opportunities worth over a billion rands at:
<http://www.empowermentsa.co.za/tenders.php>

Empowermentsa: The Ultimate Goal

Our ultimate goal is to facilitate investment and procurement transactions and solutions so that transactions with a minimum value of R1 billion can be channeled through the empowermentsa network per six months.

For this to happen, empowermentsa seeks members who are ambitious and determined to make the most of the privileged information we provide.

We are serious about working with serious companies, big or small. We want to uncover every dealmaker around South Africa as well as SADC.

Empowermentsa Agency Income Breakdown

Function	Income for agency
Recruiting and Registering new empowermentsa members	20% per registration
Presenting investment opportunities to local investors (per sector)	50% per attendant
Hosting international trade delegations	no charge
Hosting SA companies in international exhibitions	R500 per delegate
Hosting sector-specific groups to form BEE consortia	50% per registration
Hosting investment opportunities workshops for prospective investors	50% per attendant
Raising capital for investment (presenting deals to funders)	30% of empowermentsa fees
Identifying tender opportunities from local institutions	No charge
Hosting and putting together local companies for tenders	30% of empowermentsa fee
Engaging locally for top executive positions for Black (EE/AA) talent	30% of empowermentsa fee
Doing BEE rating certificates	30% per rating

Empowermentsa Benefits You will bring to Your local SMMEs

Upon joining your local empowermentsa office, local entrepreneurs will get the best deals from you.

Their membership to your office, and our network, will expose them to these opportunities:

1. The marketing of their company in other areas:

Empowermentsa has established a linkages department to market their company to BEE decision makers in different provinces!! This department is for companies that believe that they ready for big business in tenders across the country as well as BEE investment opportunities.

2. Presentation of investments opportunities to them, even if they are black-listed with credit bureaus:

Empowermentsa would like to introduce them to investment opportunities worth over R100 million. If they are black-listed in any credit bureau but have the finance, we will be able partner them with suitable partners. In this way their income will enable you to clear your name.

3. We want to introduce them to government & corporate procurement opportunities (tenders & contracts):

We have published over 20 000 tenders from government and the private sector. We want more of these tenders to be won by our network of entrepreneurs.

4. Are they well-connected dealmakers and socialite? We want to pay them to play golf on our behalf.

We have so many deals that we will pay them to introduce them to people they consider to have potential as BEE candidates. They get a percentage of the deals done with those people.

5. Do they want a BEE rating certificate?

We have a team that is ready to make a certificate that opens up tender opportunities from BEE.

6. Are they looking for investors into their company?

Empowermentsa has members who are looking for smaller companies that they can invest in. The advantage is that they get access to finance without the pressures of rising interest rates.

7. Top talent is available for their tender/BEE deal

If they want to bid for a tender, we can link them with the best talent to enhance their BEE profile. This includes people that have experience, expertise and finance. We have members with expertise in fields like law, research, project management, medicine, property, finance, etc. empowermentsa also has members who have MBAs.

8. We have finance for their tender and their project:

The strange thing about tenders is that once you have won one, many other doors open up. We can, therefore, take over the payment for material or equipment/stock for those tenders so that they do not stretch your finances too thin.

9. Are they employed but in search of business deals?

If they are currently employed and earn over R20 000, we can introduce you to business deals without them having to leave their employment. We'll take them to the world of BEE deals much easier.

10. We want to sell their company for them!!

As the leading linkages network, we can sell their company for them. This can be to BEE companies or non-BEE companies.

* For a success fee of two to ten percent, these facilitators act as agents in finding deals.

Empowermentsa Membership Structure Breakdown: Effective June 2009

Dealsmaker Level One : R190/month		
YOUR FOCUS	YOUR ACTIVITIES	YOUR BENEFIT & INCOME
Membership-only	Recruiting and Registering new Level 2 & Level 3 Dealsmakers	You get commission for new recruits you bring
Dealsmaker Level Two: R380/month		
YOUR FOCUS	YOUR ACTIVITIES	YOUR BENEFIT & INCOME
Tenders	Introducing empowermentsa to local government departments and stakeholders	You get % of tenders won by your recruits
	Identifying tender opportunities from local institutions (private & public sector)	
	attending tender briefings on behalf of empowermentsa members	
	Hosting and putting together companies for tenders within local companies	
Ratings	Sourcing BEE Ratings applications	You get % of fees for your recruits' ratings
	Getting all documentation for doing BEE rating certificates during a site visit	
EE recruitment	Engaging local companies for top executive positions for EE/AA talent	You get % of fees paid for all your EE recruits
Dealsmaker Level Three: R600/month		
YOUR FOCUS	YOUR ACTIVITIES	YOUR BENEFIT & INCOME
Consortium formation	Bring investment (BEE, foreign, SADC) opportunities	You get % of fees earned from your consortium
	Getting mandate for consortim formation and joining of consortium	
Finance	Raising capital for investment opportunities (presenting deals to funders)	You get % of fees charged for raising finance
	Getting mandate for capital raising	
	Providing finance for empowermentsa deals/consortia/tenders	

Dealsmaker Level Four:R2 000/month		
YOUR FOCUS	OPERATE AN EMPOWERMENTSA OFFICE IN YOUR AREA	YOUR BENEFIT & INCOME
Deals in your City/town	Providing suitable venue to host dignitaries	You get % of fees earned from all your area's deals
	Presenting opportunities to local investors (individually or in groups/sector)	
	Hosting investment workshops for prospective investors (SMEs or big bus.)	
	Introducing empowermentsa to local government departments for tenders	
	Introducing empowermentsa to local stakeholders for local deals, incl. BEE deals	
	Hosting international trade delegations	
	Hosting SA companies in international exhibitions	
	Hosting sector-specific groups to form BEE consortia	
Own ESA page	Getting your own empowermentsa page	Get comm for sales generated by your local business
	Profiling your local businesses on your page including news and stories	

Empowermentsa Founder & Chairman:

Mphuthi MPHUTHI (Mr)

Email: mphuthi@empowermentsa.co.za or
info@dealssa.co.za.

Joburg-Central Satellite Office Address:

Tsebo Business Intelligence, Sable House, 9th Floor
41 De Korte Street, Braamfontein, JHB

Working days: Monday to Thursday. Closed on Fridays

Postal Address:

P.O. Box 784536, Sandton, 2146, Johannesburg, RSA

Contact Numbers

Tel: (011) 339 –6754 (10am – 4pm)

Cell: 072 627 5060 (8am – 6pm)

Fax: 0865 122 495

Working days: Monday to Thursday. Closed on Fridays

Company Registration No:

2002/049514/23

Company Vat No:

4370208854

Banking Details

Account Name: empowermentsa

Bank: **Nedbank**.... Branch: **Clearwater**.... Branch Code: **182 505**

Account Type: **Current**.....Account Number: **1825 017 050**

**PLEASE PRINT ONLY PAGES 8 TO 17.
FILL THEM IN AND RETURN AS STATED ON PAGE 16.**

Empowerment South Africa Office Application & Registration Form

Full Company Name Company Trading Name	
Co. Registration no Company VAT Number	
Company Physical Address Website Address	
Telephone Number Fax Number	
What does your company do? What does it specialize in?	

PLEASE FURNISH CONTACT DETAILS OF MEMBERS OF THE COMPANY

<i>Name & Surname</i>	<i>Email address</i>	<i>Position</i>

PERSONAL PROFILE OF THE MAIN CONTACT PERSON

Empowermentsa wants to know your background so that we may be able to be part of your future. This information will help us see to what extent we can put you in touch with people that may complement you and your company.

TELL US ABOUT YOUR PERSONAL STRENGTHS & VALUE-ADD TO DEALS

TELL US ABOUT YOUR WORK EXPERIENCE (PAST & PRESENT)

WHAT ARE YOUR PERSONAL ACADEMIC & BUSINESS ACHIEVEMENTS?

FINANCIAL INFORMATION

What is your company Turnover?		
State Your Company's Assets		
What is value of the assets?		
Where are your other branches?		

BRIEF PROFILE OF THE APPLICANT'S VISION FOR THEIR OFFICE

**WHAT OPPORTUNITIES CAN EMPOWERMENTS SA GET FROM YOUR OFFICE?
WHAT IS UNIQUE ABOUT YOUR AREA, ITS BUSINESSES & PEOPLE?**

WHAT EXTRA BENEFITS WILL YOUR BRANCH BRING TO OUR NETWORK?

**TELL US ABOUT YOUR CONTACTS (INDIVIDUALS OR ORGANISATIONS) THAT YOU ARE BRINGING AS INVESTORS/FUNDERS/PARTNERS.
(This ensures that you are credited with their future involvement in future deals)
Please elaborate who they are, what they do & what value they bring**

Individuals	
Business Groups like Chambers of Commerce or business forums	
Funders (groups or individuals) that you personally know & want to bring to deals	

SERVICES PROVIDED BY EMPOWERMENTSA TO ITS OFFICE/AGENCY'S MEMBERS			
YOUR FOCUS	YOUR ACTIVITIES		
	Please tick with x the services you want to offer from your office		
Tenders	Introducing empowermentsa to local government departments and stakeholders		
	Identifying tender opportunities from local institutions (private & public sector)		
	attending tender briefings on behalf of empowermentsa members		
	Hosting and putting together companies for tenders within local companies		
Ratings	Sourcing BEE Ratings applications		
	Getting all documentation for doing BEE rating certificates during a site visit		
EE recruitment	Engaging local companies for top executive positions for EE/AA talent		
Consortium formation	Bring investment (BEE, foreign, SADC) opportunities		
	Getting mandate for consortim formation and joining of consortium		
Finance	Raising capital for investment opportunities (presenting deals to funders)		
	Getting mandate for capital raising		
	Providing finance for empowermentsa deals/consortia/tenders		
Deals in your City/town	Providing suitable venue to host dignitaries		
	Presenting opportunities to local investors (individually or in groups/sector)		
	Hosting investment workshops for prospective investors (SMEs or big bus.)		
	Introducing empowermentsa to local government departments for tenders		
	Introducing empowermentsa to local stakeholders for local deals, incl. BEE deals		
	Hosting international trade delegations		
	Hosting SA companies in international exhibitions		
	Hosting sector-specific groups to form BEE consortia		
Own ESA page	Getting your own empowermentsa page		
	Profiling your local businesses on your page including news and stories		

YOUR COMPANY AS A SUPPLIER

Please give us a brief glimpse of your success as a supplier/vendor so that we can know the level of your familiarity with tender processes. Your contacts will enlighten us

IN WHICH COMPANY ARE YOU A REGISTERED SUPPLIER/VENDOR

Company	Which Service/product Registered For	Vendor No.

HAVE YOU EVER WON A CONTRACT/TENDER

Client	For Which Service/Product	Amount

GENERAL COMMENTS

Non-Disclosure & Non-circumvention

I hereby undertake that, I accept to be a member of empowermentsa where I will be introduced to people and privileged information. I also confirm that I or any other entity in which I am directly or indirectly interested in will not be interested or engaged in any business which has the same or substantially similar business process and/or offer the same substantial similar to that of empowermentsa.

I record that I will not bypass empowermentsa in dealing with their business clients or contacts disclosed during and after the operation of this agreement. That all confidential sources and confidential Information disclosed by empowermentsa and its associates shall remain its exclusive property unless otherwise agreed in writing. Therefore I or of my company's director, employee, associates, shareholder, affiliate, representative or agent of such party will disclose to any third person or entity any Confidential Source or Confidential Information from empowermentsa.

This Agreement shall be effective from the signature date and will automatically terminate six (6) months after the end of this empowermentsa membership.

I understand that if this application for an empowermentsa branch/agency is accepted, I will be required to sign a comprehensive agency agreement regulating all aspects of my relationship with empowermentsa.

I, the under undersigned, hereby declare that the information disclosed above is, to the best of my knowledge and belief, correct.

Signature: _____ Date: _____

AFTER YOU HAVE EMAILED THIS FORM (SIGNED OR UNSIGNED) & PROOF OF DEPOSIT, YOU WILL BE INVITED FOR AN INTERVIEW IN OUR OFFICE. PLEASE BRING COPIES OF THE FOLLOWING DOCUMENTS.

1. Brief company profile (if available);
2. Company registration document (CK 1 or 2, CM29, etc.);
3. Identity document(s) of the owner(s);
4. Debit order application form;
5. Tax clearance certificate (if available);
6. BEE rating certificate (if available).

Bank Account Details
This will be for both your Debit Order and payments into by empowermentsa

Name of account holder							
Name of bank							
Name of Branch							
Branch code							
Account Number							
Account Type							
Account Type	Savings		Transmission		Current		Others

I/we _____ hereby request, instruct and authorise you, empowermentsa, to debit my/our account with the abovementioned bank (or any other bank or branch to which I/we may transfer my account) on the _____ day of each month with the amount of R_____ for my empowermentsa membership as well as the mandatory R250 administration fee which will be processed immediately upon signature.

If my debit order is unmet, I hereby authorise empowermentsa to re-debit my account on the 26th of the month in which my debit order was unmet

I/we agree to pay any bank charges relating to this debit order instruction.

These withdrawals from my/our bank account shall be treated as though they had been signed by me/us. The details of each withdrawal will be printed on my bank statement.

This authority may be cancelled by me/us by giving you thirty days notice in writing, sent by registered post but I/we understand that I/we shall not be entitled to any refund of amounts which empowermentsa may have withdrawn while this authority was in force if such amounts were legally owing to empowermentsa.

This bank account will also be used for rebates payments from empowermentsa to me/us.

This agreement commences on _____

Signed by (Print Name): _____ Position: _____

Signed: _____ Date: _____

IF YOU CANNOT PERSONALLY COME TO OUR OFFICES TO BRING THESE. DOCUMENTS, PLEASE FAX THEM TO 0865 122 495. ALTERNATIVELY YOU CAN COURIER THEM TO ANY OF OUR OFFICES